

## **Tixeo confirms its position as the European leader in secure video collaboration**



**Paris, January 31, 2023 - Tixeo, the European leader in secure video collaboration and the only technology certified by the French National Cybersecurity Agency (ANSSI), confirms its position as the European leader in video conferencing security that meets the needs of strategic sectors.**

### **A growing presence in Europe...**

Tixeo was already present in Spain, from its subsidiary in Madrid, as well as in Benelux, Austria, Hungary and Switzerland, through a network of trusted partners. In April 2022, Tixeo will expand its European presence **by opening its own GmbH subsidiary in Berlin**. Led by Valentin Boussin, Country Manager Deutschland, **this local structure** has signed up new companies in the defence and public authority sectors that represent players increasingly seeking sovereignty and security. This opening has also been accompanied by a strengthening of its network of commercial and technological partners, in particular with an adaptation of its "Tixeo for Operator" offer which can be found with its partner **Connect4Video**.

Finally, Tixeo GmbH extends its presence in the German cybersecurity ecosystem by being a member of the **Alliance for Cybersecurity in Germany (ACS)** and the **Cybersecurity Council of Germany**.

### **...and in strategic sectors**

Tixeo's positioning has been strengthened in the defence sector: since last December, it has been a **member of GICAT** (French Land and Airborne Defence and Security Industry Grouping). Other

sectors are also concerned by this development, such as finance, energy and the public sector, where many players such as local authorities trust it for the privacy of their exchanges.

### **Teams growth in 2023**

As part of its development, Tixeo continues to recruit in 2023. This dynamic is based on the TOO 2022 project: last October, Tixeo, Oodrive and Olvid created the first French consortium with the ambition to create a secure and sovereign collaborative suite. In the second quarter of 2023, the three players will offer some of their customers the opportunity to test an MVP (Minimum Viable Product). **A first version will be marketed by the end of 2023.**

**The project involves strengthening the R&D team with the recruitment of 14 new employees. In addition, the company is still recruiting sales engineers in France, Germany and Spain as part of its own development.**

The growth of its teams pushes Tixeo to adapt its collaboration model. For 7 years now, the company has been completely dematerialized: at a time when companies choose to grant only one or two days of telecommuting per week, Tixeo goes further and offers its collaborators a real virtual open-space accessible full-time. Tixeo teams meet every day via its video-collaboration mode TixeoFusion, which allows them to create several independent discussion groups or to work alone, while remaining connected to the rest of the team.

**Given the rapid growth of its workforce, Tixeo needs to adapt its model to overcome certain challenges: maximising the flow of information between teams, fighting against isolation of workers, fostering conviviality and generating a real corporate culture.**



**Renaud Ghia, President of Tixeo, adds** *"In 2023 we want to improve the welcome and support for new teleworkers by giving them a teleworker's booklet or assigning a referent within the existing team. We will also continue to organise our quarterly gatherings in France and Europe to create informal moments around fun and friendly activities".*

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#### **About Tixeo :**

Founded in Montpellier (France) in 2004, Tixeo is the European leader in secure video collaboration. This is the only French company offering a video conferencing technology certified (CSPN) / qualified by the ANSSI (French National Cybersecurity Agency). Tixeo has designed its video collaboration solutions based on a set of innovative mechanisms to ensure a level of security never reached before for online meetings. Tixeo is constantly adapting to new user needs by developing advanced and innovative collaboration and communication features and modes. The design and development of its software are exclusively made in Europe. Tixeo's European technology is labelled "France Cybersecurity", "Cybersecurity Made in Europe" and "Used by the French Armed Forces". Tixeo is a member of GICAT, Alliance for Digital Confidence (ACN), CLUSIF and HEXATRUST.

Many French and European organizations trust Tixeo: Nexter, Naval Group, Dassault Aviation, Orange, Afnor, Bordeaux Airport, SOGETI, AMF, Enedis etc.

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